# Invest in Bambanani family

Own your part of an

# International family brand

# Introducing

an exciting opportunity for Bambanani moms to invest in our restaurant and own a meaningful piece of the Bambanani brand.

We want Bambanani to be a

# "mommy brand"

which is owned and run by moms. We truly appreciate the input of real moms who understand our value, and look forward to having Bambanani run by savvy women who create opportunities for themselves and the people they love.

# About Bambanani family

# Bambanani

is a restaurant concept that acknowledges the needs of both parents and young children alike.

It is driven by the belief that

# happier families

create a happier world and that finding balance while raising a family is challenging, yet necessary.


Not only does

# Bambanani

offer conscious, upmarket dining but it also provides a deep-breathing space where adults can connect in an engaging, relaxed environment, while children are fully and safely entertained with an array of exciting activities.

This one-of-a-kind concept seamlessly incorporates the sophistication of a boutique eatery with the freedom of family fun time and allows the full spectrum of generations to eat, play, learn and have fun together in a beautiful, designer space.

Over many years we have proved our model, and our community has come to know

# Bambanani

as the go-to place for families to feel treated and satisfied.

Left in peace, while their kids enjoy good food, great entertainment and educational fun, surrounded by top facilities, upmarket interiors and gorgeous product offerings.


2:30pm
SHOW
POPCORN
6:30pm
MARA

We have curated activities, contemporary

# birthday

parties and delicious food that allows families to enjoy the space at their leisure.

# Our mission

is to build an international brand where children and adults' needs are met in beautiful, playful spaces with delicious, healthy food and incredible, generous hospitality complimented by resources and products that speak to our vision of creating a supportive and empowered community.


R9
R16
LEONE
CANDY ORIGINALS
LEMON
LEONE
CANDY ORIGINALS
VANILLA
LEONE
CANDY ORIGINALS
VIOLET
LEONE
CANDY ORIGINALS
BLUEBERRY
LEONE
CANDY ORIGINALS
ORANGE
BREATH OF SICILY

Our long term intention is to own each of the properties where our

# Restaurants

are located. This will create a valuable property portfolio for our investors over time.

# Our vision

is to create an international community for parents and kids alike to relax, learn, grow and have fun.


KIDS ZONE
BABY ZONE
WE STERILISE ALL OUR BALLS AND EQUIPMENT WEEKLY WITH MILTON

# Altvest Capital offers a unique investment opportunity in

Bambanani
family

Bambanani is a family-focused restaurant based, operating for over 15 years in Melville, Johannesburg. Its unique value offering is pairing a sophisticated adult-dining experience with childcare, safe play areas and children's entertainment. The restaurant has developed a strong local brand and network of passionate guests, many of whom visit several times a month for years. Bambanani currently owns the property that they operate on, and seeks financing to refurb and expand their existing restaurant, and later roll out new locations in strategic locations.

# Why should I invest in Bambanani?

1. Existing and future restaurants and properties are included in the investment structure, so investors benefit from strong-performing restaurants and are protected against the full losses from underperforming locations

2. Strategic investors will form part of the "Advisory Committee", where they will be able to provide input on the future direction of Bambanani and develop an operational understanding of the business

3. Bambanani has remained cashflow positive over the past two years, despite unfavourable economic conditions and COVID restrictions on foreign guests.

4. Grow an international "family-friendly" boutique concept eatery which celebrates a truly uncommercial approach to kids' entertainment and family dining;

5. Expand countrywide and internationally to increase capacity and further improve revenue; and

6. Apart from growing out brand, a portion of proceeds will be used to invest in staff, both via skills development and equity participation

# What are the expected returns?

Scenario and sensitivity analysis suggests an expected IRR range of between 11.5% and 15%, with 13.3% the most likely outcome based on assumptions around occupancy and timing of new locations

## IRR SCENARIO ANALYSIS

- As overall returns are most sensitive to changes in the occupancy during the week, this variable is flexed within each scenario. Weekend occupancy is already at 100%, and this is expected to persist into the future
- Growth Case assumes that Friday occupancy increases in line with management's strategic initiatives to roll out midweek activities, and that a new location is opened ahead of schedule
- Expected case assumes that Friday occupancy improves moderately as new strategic initiatives take time to reach scale, and a new location is delivered according to schedule
- Conservative case assumes that Friday occupancy remains constant at current levels as strategic initiates are ineffective and the new location is delayed to end 2023

| IRR Matrix | Key assumptions | | Target weekday occupancy* | | | | |
|---|---|---|---|---|---|---|---|
| | Target Friday Occupancy* | Timing of new location | 40% | 45% | **50%** | 55% | 60% |
| Growth case | 75% | Q1 2023 | 12.7% | 13.3% | 13.8% | 14.4% | 15.0% |
| **Expected Case** | **65%** | **Midway through 2023** | 12.2% | 12.8% | **13.3%** | 13.9% | 14.5% |
| Conservative case | 50% | End 2023 | 11.5% | 12.1% | 12.7% | 13.3% | 13.9% |

* Occupancy is scaled up each year from observed FY2022 levels according to an applicable CAGR to achieve the targeted occupancy in FY2027

# How do I invest?

You will be able to secure your investment in Bambanani ahead of listing on A-Trade, the Cape Town Stock Exchange's registered brokerage, and trade your shares from listing day.

To do so, you need to open an A-trade account. Go to https://atrade.co.za/#/ to open one now. Reach out to info@altvestcapital.co.za if would like more info on the investment.


Bambanani
family
altvest